

## Nicola Meccheri CV

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Department of Economics and Management  
University of Pisa

### **Academic positions:**

- 2018 – present: Full professor of Applied Economics, University of Pisa
- 2014 – 2018: Associate professor of Applied Economics, University of Pisa
- 2005 – 2014: Assistant professor of Economics, University of Pisa

### **Other affiliation:**

- Fellow at RCEA – The Rimini Centre for Economic Analysis
- Fellow at GLO – Global Labor Organization

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### **Degrees and Graduate Studies:**

- 2001. Ph.D in Economics, St'Anna School of Advanced Studies, Pisa, Italy
- 1996. B.Sc. (Laurea) in Business Economics, University of Pisa, Italy

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### **Teaching:**

- ***Undergraduate:***  
Microeconomics; Macroeconomics; Labour Economics; Economics of Information;  
Economics of Financial Markets
- ***Graduate:***  
Economics of Contracts; Advanced Macroeconomics; Industrial Organization

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### **Research:**

- ***Interests:***  
contract theory; labour economics; industrial organization; entrepreneurship
- ***Research projects:***
  - Institutions, imperfectly competitive markets and policy (University of Pisa – PRA 2018; member)
  - Oligopoly, institutions and firm performance (University of Pisa – PRA 2016; member)
  - Economics Growth: Social and Institutional Dynamics (MIUR – PRIN 2005; member)

- Financial Fragility and Technological Progress with Heterogeneous Agents and Social Interaction: Models, Simulations and Empirical Analyses (MIUR – COFIN 2004; member)
  - Income Distribution and Economic Growth (MIUR – COFIN 2002; member)
  - Internal Labour Markets in the Italian Public Sector (MIUR – Young Researchers Project 2000; coordinator)
  - EMASE – Entrepreneurship in Mountainous Areas of Southern Europe (EU – FAIR6 1999; member)
- *Other experience:*
- 2001 – 2005: Research Fellow (assegnista di ricerca) at the Department of Economics, University of Pisa. Research Theme: “Incentives and Economics of Organization”
  - 2000: Research Assistant at A.Ra.N. – Italian Government Agency for the Public Employment and Wage Bargaining (Rome, Italy)
- *Grants and Prizes:*
- 2011: Premio Giovani Ricercatori (Young Researchers Prize) by University of Pisa
  - 2000: “Progetto Giovani Ricercatori” Grant by MIUR (Italian Ministry of Education, Universities and Research)
  - 1997-2000: Doctoral Scholarship, Sant’Anna School of Advanced Studies, Pisa (public competition)

### **Publications:**

- *In peer-reviewed journals:*
- Biased managers in vertically related markets, *Managerial and Decision Economics*, 42(3), 2021
  - Endogenous timing of managerial delegation contracts in a unionized duopoly (with L. Fanti), *Managerial and Decision Economics*, 40(7), 2019
  - Should managerial delegation contracts be made before or after union wage setting? A game-theoretic analysis (with L. Fanti), *Managerial and Decision Economics*, 39(1), 2018
  - A note on endogenous competition mode with managerial-unionized firms (with L. Fanti), *Metroeconomica*, 69(1), 2018
  - Unionization regimes, capacity choice by firms and welfare outcomes (with L. Fanti), *The Manchester School*, 85(6), 2017
  - A note on managerial delegation with asymmetric and convex costs (with L. Fanti), *Managerial and Decision Economics*, 38(3), 2017

- Non-rigid wages and merger profitability reversal under convex costs and centralised unionisation (with L. Fanti), *Bulletin of Economic Research*, 68(4), 2016
- On the Cournot-Bertrand profit differential and the structure of unionisation in a managerial duopoly (with L. Fanti), *Australian Economic Papers*, 54(4), 2015
- Profits and competition under alternative technologies in a unionized duopoly with product differentiation (with L. Fanti), *Research in Economics*, 68(2), 2014
- Informal incentive labour contracts and product market competition (with L. Fanti), *Journal of Economics*, 111(2), 2014
- Managerial delegation contracts under centralized unionization (with L. Fanti), *Managerial and Decision Economics*, 35(1), 2014
- Managerial delegation under alternative unionization structures (with L. Fanti), *LABOUR: Review of Labour Economics and Industrial Relations*, 27(1), 2013
- Labour incentive schemes, effort, and market outcomes in a differentiated duopoly with simple institutional constraints (with L. Fanti), *Journal of Institutional and Theoretical Economics (JITE)*, 168(2), 2012
- Labour decreasing returns, industry-wide union and Cournot-Bertrand profit ranking. A note (with L. Fanti), *Economics Bulletin*, 32(1), 2012
- From wage rigidity to labour market institution rigidity: A turning-point in explaining unemployment ? (with M. Guerrazzi), *Journal of Socio-Economics*, 41(2), 2012
- Power, Law and Economics, and institutions [a review article of *Understanding Power* by M. Vatiero], *History of Economic Ideas*, 19(2), 2011
- Competition, efficiency and market structure in online digital markets. An overview and policy implications (with C. Cambini and V. Silvestri), *European Review of Industrial Economics and Policy (ERIEP)*, 2, 2011
- The Cournot-Bertrand profit differential in a differentiated duopoly with unions and labour decreasing returns (with L. Fanti), *Economics Bulletin*, 31(1), 2011
- Transitions out of unemployment: The role of social networks' topology and firms' recruitment strategies (with A.M. Lavezzi), *Metroeconomica*, 62(1), 2011
- Incentive-based and knowledge-based theories of the firm: Some recent developments (with M. Morroni), *Economia e Politica Industriale-Journal of Industrial and Business Economics*, 37(3), 2010
- Large breach penalties and managers' incentives to invest inside or outside firms, *Journal of Institutional and Theoretical Economics (JITE)*, 165(4), 2009

- A note on noncompetes, bargaining and training by firms, *Economics Letters*, 102(3), 2009
- Wage behaviour and unemployment in Keynes' and New Keynesians' views. A comparison, *European Journal of the History of Economic Thought*, 14(4), 2007
- Rural entrepreneurs and institutional assistance: An empirical study from mountainous Italy (with G. Pelloni), *Entrepreneurship & Regional Development*, 18(5), 2006
- Employment with alternative incentive schemes when effort is not verifiable, *LABOUR: Review of Labour Economics and Industrial Relations*, 19(1), 2005
- Business growth and development trajectories in lagging and remote areas of southern Europe (with D. Skuras, M.B. Moreira, J. Rosell, S. Stathopoulou), *European Urban and Regional Studies*, 12(4), 2005
- Entrepreneurial human capital accumulation and the growth of rural businesses: A four-country survey in mountainous and lagging areas of the European Union (with D. Skuras, M.B. Moreira, J. Rosell, S. Stathopoulou), *Journal of Rural Studies*, 21(1), 2005
- Institutional support to strategic business orientations: An empirical analysis of rural businesses in four countries of southern Europe (with D. Skuras, J.C. Caldas, D. Psaltopoulos, L. Viladomiu), *European Business Review*, 15(4), 2003

(In Italian):

- Concorrenza ed efficienza nel mercato del commercio elettronico (with C. Cambini), *L'Industria*, 4, 2009
- Schemi di prezzo per Internet: accesso alla rete e pubblicità sui motori di ricerca, *L'Industria*, 4, 2009
- Specificità e problemi applicativi delle retribuzioni incentivanti collegate alla performance nel pubblico impiego: un'analisi economica, *Politica Economica*, 2, 2004
- Gerarchie e carriere occupazionali nel pubblico impiego: i Ministeri italiani negli anni '90, *Economia Pubblica*, 3, 2004
- Retribuzioni e gerarchie nella Pubblica amministrazione: il caso dei Ministeri negli anni novanta, *Lavoro e Relazioni Industriali*, 2, 2002
- La struttura ed il funzionamento del governo e della Pubblica amministrazione come «nexus» di contratti, *Economia Politica*, 3, 2002
- On-the-job training generico dei lavoratori e contrattazione: il ruolo della *breach penalty* nel contratto iniziale, *Rivista Italiana degli Economisti*, 1, 2002
- Carriere e «tornei» come incentivi nel pubblico impiego: una valutazione teorica alla luce dei recenti sviluppi normativi e contrattuali, *Economia Pubblica*, 3, 2000

□ **Chapters in contributed volumes and textbooks:**

- On the effects of firing costs on employment and welfare in a duopoly market with entry (with D.M. Coluccia, S. D'Alessandro), in *Oligopoly, Institutions and Firms' Performance*, L. Fanti (ed.), Pisa University Press, 2017
- Endogenous sequence of contracts in managerial unionised duopolies. Welfare analysis and product differentiation (with L. Fanti), in *Oligopoly, Institutions and Firms' Performance*, L. Fanti (ed.), Pisa University Press, 2017
- A note on symmetry in job contact networks (with A.M. Lavezzi), in *Artificial Markets Modeling*, A. Consiglio (ed.), Lecture Notes in Economics and Mathematical Systems, Springer, 2007
- Job contact networks, inequality and aggregate output (with A.M. Lavezzi), in *Innovation, Unemployment and Policy in the Theories of Growth and Distribution*, N. Salvadori e R. Balducci (eds.), Edward Elgar, 2005

(In Italian):

- L'equilibrio economico generale e i teoremi dell'economia del benessere, Cap. 1 di *Scienze delle finanze*, A. Balestrino, E. Galli, L. Spataro, Utet, 2015
- Perché Leonid Hurwicz, Eric Maskin e Roger Myerson hanno vinto il Premio Nobel 2007 per l'Economia?, in *Perché Nobel?*, M. Abate (a cura di), Springer-Italia, 2008
- Asimmetrie informative, Cap. 12 di *Istituzioni di economia. Vol. 1*, R. Signorino, Giappichelli, 2008
- Modelli neo-keynesiani, Cap. 7 di *Istituzioni di economia. Vol. 2*, R. Signorino, Giappichelli, 2008

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**Participation to conferences and seminars (last ten years):**

□ **Conferences and workshops (\* presented by co-author):**

- Annual meeting of "Società Italiana di Economia e Politica Industriale" (SIEPI 2020), Venezia, Italy, January 2020; presentation of "Centralized unionization, managerial delegation and endogenous market structure"
- Annual meeting of "Società Italiana di Economia e Politica Industriale" (SIEPI 2019), Roma, Italy, January 2019; presentation of "Biased managers in a vertical structure"

- Annual meeting of “Società Italiana di Economia e Politica Industriale” (SIEPI 2018), Ferrara, Italy, February 2018; presentation of “On the effects of firing costs on employment and welfare in a duopoly market with entry”
- Annual meeting of “Italian Association of Labour Economics” (AIEL 2017), Cosenza, Italy, September 2017; presentation of “On the effects of firing costs on employment and welfare in a duopoly market with entry”
- Annual meeting of “Società Italiana di Economia e Politica Industriale” (SIEPI 2017), Palermo, Italy, February 2017; presentation of “Should managerial delegation contracts be made before or after union wage setting? A game-theoretic analysis”
- Workshop on “Oligopoly, institutions and firm performance”, Pisa, Italy, January 2017; presentation of “Endogenous sequence of contracts in a managerial-unionised duopoly. A welfare analysis” and “On the effects of firing costs on employment in a duopoly with entry”\*
- Annual meeting of “Società Italiana degli Economisti” (SIE 2014), Trento, Italy, October 2014; presentation of “Unionisation regimes, capacity choice by firms and welfare outcomes”\*
- Annual meeting of “Italian Association of Labour Economics” (AIEL 2014), Pisa, Italy, September 2014; presentation of “Unionisation regimes, capacity choice by firms and welfare outcomes”
- Annual meeting of “Società Italiana degli Economisti” (SIE 2012), Matera, Italy, October 2012; presentation of “Managerial delegation schemes under centralised unionisation”
- Annual meeting of “Società Italiana degli Economisti” (SIE 2011), Roma, Italy, October 2011; presentation of “Informal labour incentive contracts and product market competition”\*
- Annual meeting of “Italian Association of Labour Economics” (AIEL 2011), Milano, Italy, September 2011; presentation of “Informal labour incentive contracts and product market competition”

**Invited seminars:** University of Bologna at Rimini (Italy); University of Palermo (Italy); University of Padua (Italy); University Cattolica of Milan (Italy); European Commission, DG Research, Bruxelles (Belgium); University of Pisa (Italy), Sant’Anna School of Advanced Studies, Pisa (Italy).

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**Service:**

□ ***Journals:***

- 2020 – Present: Associate editor: SN Business and Economics, Springer Nature
- 2020-2021: Guest editor: Article collection on “The Industrial Organization of vertically-related industries”, SN Business and Economics

□ ***Referring:***

**Journals:** *Applied Economics; Australian Economic Papers; Bulletin of Economic Research; Economics and Business Letters; Economic Modelling; Economics Bulletin; Economia politica–Journal of Analytical and Institutional Economics; Economia e Politica Industriale–Journal of Industrial and Business Economics; Entrepreneurship & Regional Development; Information Economics and Policy; International Journal of Production Economics; International Review of Economics; International Review of Economics and Finance; International Review of Law and Economics; Journal of Economics; Journal of Economics & Management Strategy; Journal of Industry, Competition and Trade; Journal of Institutional Economics; Metroeconomica; The B.E. Journal of Theoretical Economics; The Manchester School.*

**Institutions:** *Shota Rustaveli National Science Foundation.*